

We hope that this edition of the Open For Business Malaga Newsletter inspires you with some business and investment ideas.



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Newsletter

for Business and Investment in Malaga, Spain

Malaga at a Glance

On Oct. 26, the City opened a **new office** to serve business people & investors. Located on the ground floor of the Multiple Municipal Services Building on Paseo de Antonio Machado 12, this office is open weekdays from 8:00 to 15:00 and offers information on how to start a business in Malaga including: the registration process, location & prices for office space, salary information, basic tax rates, economic data, companies by sector, available subsidies & research grants, building permits and operating licenses. We also launched an updated

website: www.OpenForBusiness.Malaga.eu



More than 4,000 people from 142 cities in 32 countries participated in the 5th **Greencities & Sustainability international Forum** which took place Oct. 7-8 in the Malaga congress center. There were 20 sectorial meetings held including: the 9th Congress Conama Local, the 'Enterprise Europe Network' and the biannual meeting of the Technical Committee of the Spanish Network of Intelligent Cities (RECI).

Local company **Urban Clouds** exhibited their

Latest Arrivals



The Swiss company **Ispher** has begun developing a pilot project within the City's Promalaga Urban Laboratory. Their antennas and low frequency technology collect data from hundreds of sensors and other mobile devices around the city.

INSA, a Spanish subsidiary of IBM, recently opened an innovation center with 105 employees in the "Rayo Verde" building operated by the Andalusian Technological Park (PTA) and the University of Malaga. INSA focuses on the development, management and exploration of information systems and in marketing products and services.

The German company **Gymcraft** invested two million euros to open a 300 square meter facility in the Technological Park of Andalusia (PTA). They specialize in software development for sports activities through virtual reality. The initial team has 16 people, although they expected to reach 40 in the next two years.

Outsource Forever from Finland, opened a 175 m2 office in the Luxfor office building this past Sept. They provide outsourcing services to

and their **intelligent bicycles** at the Gartner Symposium/ITxpo in Barcelona in Nov.



The City participated in the 4th annual **International Big Data Week** (Nov. 23-28) by organizing 6 events with the University of Malaga, the Andalusian Centre of Innovation and Information Technology and Communications (CITIC), the Malaga Scala Developers group, ITRS Group, University and the Digital World online and radio program. The goal s were to educate, inform and inspire ideas in the emerging sector of Big Data analytics.

Visitors

Business people visited us from Tanzania, Finland, the UK, South Africa, the Netherlands, India, Switzerland, France, Ukraine, Germany, China, the USA and Paraguay during the 4th quarter of 2015.

41 cruise ships docked in the Malaga port during the month of October.

The Mayor of Miami, Florida visited in October and in November we received a special delegation of 10 Hispanic leaders from the USA through the Carolina Foundation.



entrepreneurs. Also, through telemarketing they buy precious metals from businesses or individuals for recycling.

Telefónica, the Spanish multinational telecommunications company, opened in the City's Promalaga Urban Laboratory an Innovation Center to demonstrate their latest technologies to citizens and other companies. They also opened an Open Future business accelerator called "Farola" to help entrepreneurs and SMEs advance their products.

Interesting Videos

- Malaga Is Our Best Kept Secret [video](#).
- [Video](#) for the grand hotel Miramar Resort & Spa which will be opening in 2016.



Business Facts

- Home prices in Andalusia increased by 4.4 % the during the third quarter of 2015 while the national average increased by 4.5 % according to the Index Housing Prices. Malaga capital registered 3,491 real estate transactions from Jan.-Sept., which represents a 28% increase.
- Corporate tax rates in Spain are set to drop five points. A general reduction in corporate tax rates from 30% to 28% will

10-11 Feb.	Transfiere - Technology transfer networking conference for Spanish universities and R&D facilities
April	20th edition, 10th anniversary of Club Malaga Valley, technology think-tank

the year.

- Spain, the 4th most attractive destination for investment in Europe according to the [European Attractiveness Survey](#) 2015, which has just been published by Ernst & Young (EY).

Foreign Business Groups

[American International Club](#)
[Asociación Comercio Chino Andalucía](#)
[Association For New And Foreign Residents of Malaga \(ANREM\)](#)
 British Association Marbella
[British Chamber of Commerce](#)
[Business Breakfast Club \(Velez-Málaga\)](#)

Business First Group

[Costa Woman](#)
 English Speaking Club Málaga
[Guiri Business: Professional network for foreigners](#)
[International Club Estepona](#)

[Internations Malaga Chapter](#)

Irish Association of Spain

[Malaga Business & Networking](#)

[Malaga Business Minds](#)

[Malaga International Group](#)

[Malaga Makers Startup Community](#)

Malaga Valley Emprendedores /
Entrepreneurs

[Marbella Dutch Business Club](#)

[Marbella Open City](#)

[The Business Group Spain \(Mijas\)](#)

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